

Carrier and Vendor Partners!

Not only do we offer one of the industry's largest carrier portfolios — with products spanning medical, dental, vision, life, disability and beyond for small and large groups — we also proactively identify opportunities to cross-sell ancillary coverage and provide additional services for your brokerage and your clients.



Small Group

Allstate
AvMed
Florida Blue
UnitedHealthcare



Level Funded

Aetna
Angle Health
Cigna
Florida Blue
Gravie
Optimyl
UnitedHealthcare



Large Group

Aetna
Allstate Benefits
AvMed
Cigna
Florida Blue
Gravie
Optimyl
UnitedHealthcare



Ancillary

Aetna
American Public Life Insurance
Beam
Cigna
Florida Blue
Guardian
The Hartford
Humana
MetLife
Morgan White Group
Mutual of Omaha
Principal
Solstice
Sun Life Financial
Transamerica
United Concord Dental
UnitedHealthcare
Unum
Wellfleet

We Go Above So You Can Go Beyond!



At Warner Pacific, we know you have choices. That's why we work hard to make the choice to partner with us as the leading full-service general agency clear:

We go above so you can go beyond.

When you choose Warner Pacific, you'll experience the difference from day one. While other general agencies are more transactional, we have a high-touch, concierge-style approach.

We call it the "Warner Way."

Having perfected our forward-thinking, broker-specific model for over 40 years, we offer you unparalleled support from beginning to end.



QUOTING

SELLING

ENROLLING

UNDERWRITING

APPROVAL

SERVICE

There's Strength in Numbers

Our alliances with local and national health, life, dental, vision, Medicare and TPA partners ensure that the best product fit and optimal service is available to your clients.

- 620+ seasoned professional employees
- \$10B+ annualized premium
- 88K in-force employer groups
- 14.5K+ broker/producer relationships served in CA, CO, FL, IA, IL, MN, NY, OH, OK and TX
- 180+ medical, ancillary and TPA carrier partners

Supportive and Passionate

A dedicated team of local specialists become an extension of your team, ready to help when and how you need it most. With decades of experience, our in-depth knowledge and nuanced insights support you in becoming a trusted resource for your clients.

- Rate and benefit analysis
- Carrier comparisons
- Sales consultation
- Pre-enrollment, and post-sale support and service
- Implementation
- Legislation and compliance

State-of-the-Art Tech Tools

By offering you the latest in technology, we make your job easier while ensuring you meet or exceed your clients' expectations.

Carrier **411** **PRO**Quote **PRO**Census **PRO**Provider

Let us Go Above so you can Go Beyond today!
To partner with us, call (800) 801-2300.



warnerpacific.com

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We've assembled a respected team of insurance industry experts who will not hesitate to roll up their sleeves and do whatever it takes to get the job done right. We approach every task with specialized expertise, hard work, and an unwavering CAN DO attitude. All business is personal, so we strive to create personalized solutions. Our primary goal is always to ensure that the quality of our service makes our relationship a long-lasting one.

Providing First-Class Service and Support — Let's Work Together!

Pre-Sale Broker Support

Charis Gwinn

Charis.Gwinn@warnerpacific.com

Charis is your dedicated resource for benefit questions, quoting, underwriting guidelines and overall sales assistance on new groups.

Post-Sale Broker Support

Karen Gomez

Karen.Gomez@warnerpacific.com

Claudia Bunge

Claudia.Bunge@warnerpacific.com

Trusted advocates for providing knowledge, superior service and excellence for group employee benefit plans. Karen and Claudia are here to assist you with your post-sale and in-force group service needs. They will go above and beyond in to allow you to shine for your clients.

Case Advocate

Lemys Lopez

Lemys.Lopez@warnerpacific.com

Underwriting questions, case submission, processing, including pre-submission review and case status.

Ancillary Support

Rick Krout

Rick.Krout@warnerpacific.com

Rick offers consultative ancillary plan and carrier recommendations, reviews and compares contract provisions. He can help you increase your revenue through employer sponsored and/or voluntary products.

Large Group Account Manager

Terri Lemus

Terri.Lemus@warnerpacific.com

Support for large group questions, marketing, spread-sheeting, and large group strategies

Renewal Account Manager

Vanessa Ouriques

Vanessa.Ouriques@warnerpacific.com

Michelle Castillo

Michelle.Castillo@warnerpacific.com

Support for renewal questions, marketing, spread-sheeting, and renewal strategies.

Large File Upload Link

<https://tools.warnerpacific.com/sdu>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

Sales Technology Support

onlineenrollmentsupport@warnerpacific.com

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.